

# Negotiate and progress data processing agreement to meet GDPR regulations

*“Not the easiest client to sign”* Account Director

## Challenge

JLT required around 60 existing business client GDPR data processing agreements (“DPA”) to be dealt with from the various lines of business. Our [Data Protection Services](#) provided support to progress these.

## Data protection services

The services to JLT included :

- To Leading negotiations and drafting;
- Agree processing activities , roles & lawful basis;
- To deal with external law firms;
- The offshore suppliers review;
- Any policy references.

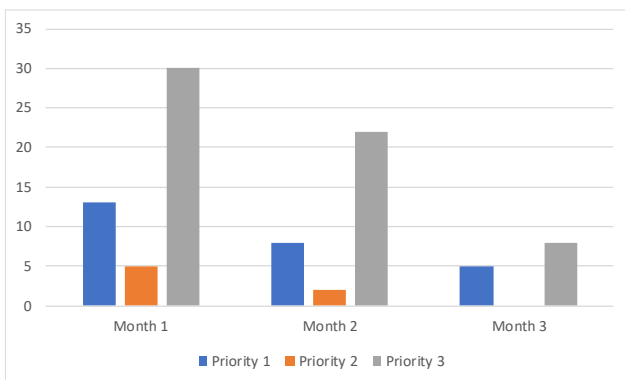


Figure 1: 90 days progress update

## Want to know more

On this topic then you may find the [Certainty blogs here](#) useful.

## Benefits

- Go through the previous history on each;
- Re-confirm the last position with CRM;
- Agree a way forward client & their legal team;
- Deal with all Priority 1 and 2 items first.

## Result

- Priority 1 GDPR DPA worked on;
- Align JLT operational model rights & DSAR;
- Pushed back to work from standard documents;
- Liability limits were capped as per governance;
- Use GDPR to set out JLT’s position;
- 10 signed and 33 work in progress;
- Work in progress signed in coming months;
- Confirm terminated clients as out of scope;
- Lead to supporting 1000 GDPR DPA’s;

## About Certainty Solution

At Certainty Solution we provide support to businesses and with GDPR, ISO27001 compliance and contract management services.

To find out more at our web site <https://www.certaintysolution.com>. You can also email us at [info@certaintysolution.com](mailto:info@certaintysolution.com)