



Managing contracts

Case Study Contract management for LTFE

# Capturing ownership of training centre, training, pricing in a service agreement

*“Thank you for the time spent on this ”* General Manager

## Challenge

London Training For Excellence (“LTFE”) a leading training provider required a new associate contract for trainers. They also need a various services type, licenses and ownership of customers clarified with onward providers. Our [contract management services](#) provided support.

## Contract management services

The services to London Training For Excellence were :

### Trainer agreement

- IPR and ownership documents;
- Cancellation periods;
- Existing policy review;

### Training Centre Services agreement

- IPR and ownership of training materials;
- License grants;
- Territory;
- Recommended pricing.

## Want to know more

On this topic then you may find the [Certainty blogs](#) here useful.

## Benefits

- Single set of terms with schedules for training;
- Training details with fees as service schedule;
- Clear ownership of certificates and collateral;
- Standardise travel & expenses based on policy;
- All trainers comply with a code of conduct.

## Result

In the trainer and/or services agreement we included:-

- Territory of Bahrain, Saudi (SA) included in services;
- Expand expenses policy and new code of conduct;
- Inserted GDPR provisions and cancellation options;
- Commission, leads, non-solicitation coverage & epidemic;
- License grants and insurance requirements;
- New training or services use new schedule;
- Lead to training on contract law and telecoms law.

## About Certainty Solution

At Certainty Solution we provide support to businesses and with GDPR, ISO27001 compliance and contract management services. To find out more at our web site <https://www.certaintysolution.com> You can also email us at [info@certaintysolution.com](mailto:info@certaintysolution.com)